Chain.io Partner Program Overview

Together, we'll facilitate faster adoption and deliver greater value for your customers.

By joining the Chain.io network, you can quickly integrate with customers and companies along the global supply chain.

Partnership with Chain.io ensures your customers become quickly integrated into other Supply Chain software and facilitates the faster adoption and wider use of your offering, delivering more value for your customer.

Partnership Tiers

Join the network for free at our Member tier and earn benefits as your Solution is adopted. Need more support? Ask our Partnerships Team about requirements to qualify for early advancement.

Tier Qualification	Member	Select	Premiere
Annual Attributable Rev.	$0	$50,000	$200,000+
Access to Chain.io Workspace	Limited	●	●
Partner Billing Options	Partner may offer customers a single use workspace.	Partner may offer customers a single use workspace. Authorized to resell Chain.io Solutions related to partner's application at discounted rates	Partner may deploy custom Solution in customers' single use workspace

Integration Support	Member	Select	Premiere
Developer Support	Forum & Support Tickets	Email / Tickets	Email / Tickets
Onboarding Support			
Direct Developer Support	$200/hr	10 hrs/mo included. Additional $150/hr	20 hrs/mo included. Additional $150/hr
Developer Portal	●	●	●
Solutions Engineering Support	●	●	●
Access to Product Team		Limited	●

Sales Support	Member	Select	Premiere
Crossbeam Connection	●	●	●
Assigned Partner Manager		●	●
Advanced Account Mapping		●	●

Additional Support

Below are the benefits that integration partners will receive when they connect to the Chain.io network.

Marketing Support	Member	Select	Premiere
Select Co-Branded Content Opportunities	●	●	●
Dedicated Website Landing Page	●	●	●
Solution Sheet		●	●
Integration Announcement: Social + Press		●	●
Eligible for Guest Spot on Chain.io Blog			●
Eligible for Spot on Chain.io Podcast or Webinar			●
Marketing Collateral	Access to partner newsletter, social post template, and value prop messaging	Member benefits + co-branded sales deck, and press release template	Member and Select benefits + on-demand custom solutioning support

Additional Resources

Chain.io Partner Portal: https://chainio.force.com/partners/s/

Crossbeam: https://app.crossbeam.com/i/nKGtct

Chain.io Website: https://chain.io/

LinkedIn: https://www.linkedin.com/company/chain.io

Twitter: https://twitter.com/chain_io